



www.euroeximbank.com
EURO EXIM BANK
Facilitating Global Trade

CORPORATE PROFILE

2024



ABOUT US

Headquartered in St Lucia, and with a Representative office in London and offices, Euro Exim Bank has been serving global clients across all industry sectors for more than 8 years.

We serve an increasing demand in international trade for financial instruments such as Letters of Credit, Standby Letters of Credit, Bank Guarantees, Performance Bonds, and Corporate Banking Solutions.

We aim to be one of the leading international trade finance institutions focused on innovation that accelerates international transactions. There is a supervised practice of strong Anti-Money Laundering (AML), compliance policy, due diligence, and a comprehensive Know Your Customer (KYC) process.

Our competent team of specialists are highly trained to detect, deter and report suspicious and unlawful activities.

We are constantly enhancing our systems enabling fast, efficient administration of customers' transactions, strong due diligence, mandated compliance and ultimately, issuance of financial instruments from a single point.

Kaushik Punjani | Executive Chairman
Euro Exim Bank



CHAIRMAN'S MESSAGE

Euro Exim Bank, facilitators of global trade, is well-equipped to service corporates and SME's in these unprecedented times, with our expert sales teams and innovative blockchain enabled trade platform.

Today, with growth of business volume and credibility, and plans for representative offices in major trade centres, we have been honoured to speak at high level events across Africa, Asia and UAE, and acknowledged leaders with many business awards.

We have gained an enviable reputation in the global media, through articles, interviews and subject matter expertise, at international conferences on improving trade, trust and financing.

With trade returning to pre-covid levels, many businesses are still unable to maintain cash-flow for international imports. We stand ready to support the reformation of supply chains through issuance of instruments especially in emerging markets hit by lack of trust, liquidity, access to fiat currency and efficient infrastructure.



VISION, MISSION & VALUES

Euro Exim Bank is committed to be the pre-eminent trade finance institution providing quality financial solutions and facilitating financial flexibility for global clients.

As an international institution, Euro Exim Bank are leaders in future proofed technology embracing blockchain, payment and liquidity solutions, benefiting our clients worldwide.

We aspire to be the one-stop shop for corporates and high net worth individuals through innovative value added products and services and to operate in a sustainable, ethical manner with strong CSR policy, regulatory compliance and environmental awareness.

Experience

We have gained expertise & exposure as a globally operative trade finance specialist.

Technology

Our cutting-edge digital platform provides a secured & uninterrupted access.

Collaboration

We have a synergistic network of global contacts and correspondents.

Compliance

Our due diligence, KYC, AML, PEP, CFT and sanctions checks ensure deal integrity and guarantee of financial transaction settlement.

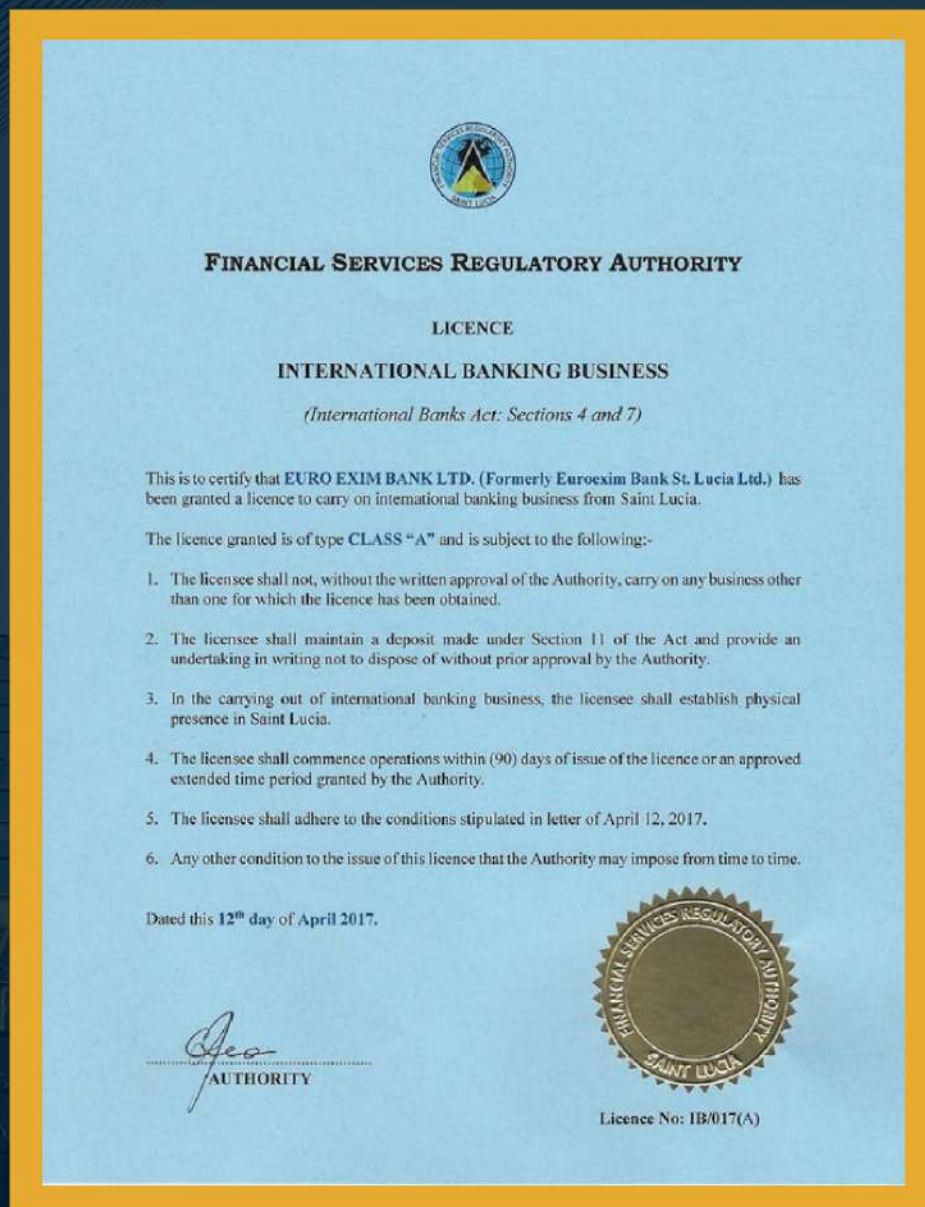
Commitment

A competent team of diverse professionals with combined experience in international relations.

ACCREDITATION

Euro Exim Bank possess a Class “A” international banking license from Financial Services Regulatory Authority of St. Lucia. Having this license provides us with the prerequisite approval to conduct business with third parties across the spectrum of banking services, encompassing industries and business sectors worldwide.

Our financial obligations require strict adherence to St. Lucia’s Financial Services Regulatory Authority protocols with mandated audits and controls that safeguard the bank’s operations and customers’ transactions.





SERVICES

- Letters of Credit (LC)
- Standby Letters of Credit (SBLC)
- Pre-advice Services
- Bank Guarantees
- Tender Guarantees
- Performance Bonds
- Blocked Funds Services
- Proof of Funds Letters
- Bank Comfort Letters
- Ready Willing and Able Letters

SIMPLEX

Simple-X is our innovative cloud-based trade finance platform developed to simplify the creation, management, tracking, costing and settlement of trade transactions for Corporates and SME's.

Built specifically to handle the variety and complexity of trades, ensuring capture and processing of all elements of proprietary information, it handles all aspects of the complex life cycle of trade finance instruments such as Letters of Credit, Standby Letters of Credit, Performance Bonds and Bank Guarantees. Using internal blockchain capabilities, giving immutable traceability of transactions, the system is future-ready as the industry, regulation and technology change.

The process starts with receipt of Proforma Invoices, Sales Invoice or a sales contracts. By digitising documents and digitalising our processes, we speed up the entire life cycle of trades by accepting real-time e-documents instead of slow, old physical 'wet-ink' contracts used on Bills of Lading.

With our participation at the ICC, and constantly reviewing latest innovation in the sector, we are constantly reviewing latest Ai and Blockchain techniques to ensure safe, trusted, auditable access and use of our systems, making the customer experience affordable and efficient.

Key attributes

Safe-store and capture of full trade information, enabling upload of relevant documents into one password protected location.

Simple process captures trade information with unique references which accompany the documents through the lifecycle of transactions.

The process is managed by accredited staff using continuous validation, descriptions of goods and delivery terms, timings, financial criteria, correspondent information, buyer and beneficiary details.

All documents relating to trades, i.e. amendments, cancellations, queries etc. are safe stored , including any emails and payment instructions, with a full audit trail.

MEMBERSHIPS

Connecting with a professional association grants partners a competitive edge and encouragement to become active, informed operatives within the industry.



Euro Exim Bank is an associate member of the Caribbean Association of Banks Inc. (CAB) that provides massive networking opportunities and knowledge sharing.

Membership institutions are spread throughout 20 countries, predominantly in the Caribbean and South America, with some service members based in Canada and the USA.



Euro Exim Bank has joined the International Chamber of Commerce, the principal industry organisation bringing together the most influential trade finance experts, banking professionals, business leaders, lawyers and government officials scanning the critical issues affecting the trade finance industry.

Drawing on the expertise and experience of worldwide membership, the ICC offers a broad array of voluntary rules, guidelines such as UCP600, and codes which enable cross-border transactions and best practice among companies.

These activities make the ICC a respected channel for supplying business leadership in such areas as global policy, intellectual property, arbitration, commercial law, competition, counterfeiting and piracy, responsible business, and promoting investment in trade.

RECOGNITION

CFI.CO AWARDS

Winner of the highly coveted CFI.co's Best Global Trade Services Bank award in 2018, 2019 & 2020.
www.cfi.co

Winner of the Best Global Trade Services Bank of the Year Award for 2019 from FBI Magazine by Asian Voice.
www.asian-voice.com

FINANCE, BANKING & INVESTOR (FBI)

MIRROR REVIEW AWARDS

Recognised as one of The 10 Best Financial Solution Providers to look for in 2019. www.mirrorreview.com

CIO Bulletin BUSINESS EXCELLENCE AWARD 2020

CIO Bulletin

THE CEO VIEWS AWARDS

Recognised as Top 50 Most Innovative Companies To Watch in 2020
www.theceoviews.com

Recognised as the company of the year by Business Connect for its growth and differentiating factors.
www.thecxofortune.us

COMPANY OF THE YEAR 2020

BEST TRADE SERVICE BANK

Best Trade Service Bank By International Finance Awards Caribbean - 2021

International Finance Magazine.

Best Trade Service Bank Caribbean 2021

GLOBAL EXCELLENCE AWARD - 2022

Most Outstanding Corporate & Trade Finance Company.

Awarded for the Best Trade Services Bank in Caribbean for 2022.
www.awards.internationalfinance.com

INTERNATIONAL FINANCE AWARDS

BEST TRADE SERVICE BANK

International Finance Awards Caribbean 2022

CFI.co's Best Global Trade Services Bank award 2023. www.cfi.co

BEST GLOBAL TRADE SERVICES BANK



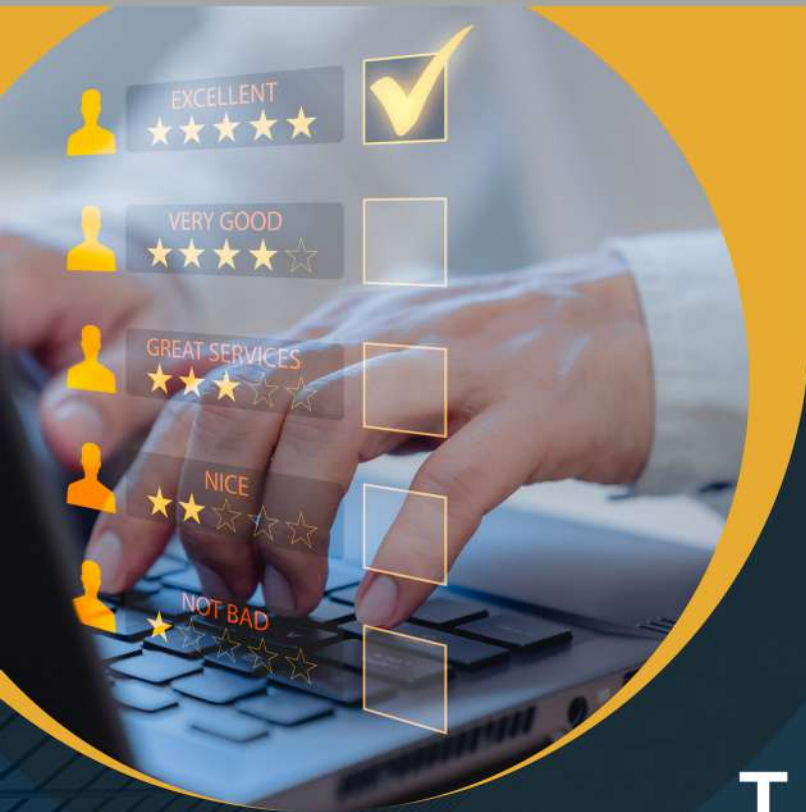
Dr. Graham Bright
Head of Compliance & Operations
Euro Exim Bank

TESTIMONIALS

Dr. Graham Bright, Head of Compliance & Operations, has gained global recognition, for example in the illustrious Business Worldwide Magazine (BWM) Awards program, for his client focused disruptive approach to global trade finance. His track record impressed the judging panel with his clear commitment to innovative technologies, claiming the title of "Most Innovative Executive in the Trade Finance Industry." The title was recognised as part of the BWM 2019 Global Corporate Excellence Awards which identify and honour the most respected companies and their C-Suite executives, rewarding outstanding performance, innovation and ethics across international business and finance communities.

<https://www.bwmonline.com>





TESTIMONIALS

GTR highly values its excellent relationship with Euro Exim Bank, a key stakeholder, supporter and participant in our activities across the trade finance industry. This was recently recognised by Euro Exim winning 'Best technology collaboration' at the GTR Leaders in Trade 2020 awards.

Jeff Ando, Director Conference Production, Global Trade Review

CEO Views feels proud to be a partner of Euro Exim Bank Limited, which is an innovative global financial institution. It was a pleasure working with them and building up a bounteous relationship. We are thrilled to have them on board, and we look forward for a strong and steady bond with them in near future.

Euro Exim's state-of-the-art technology and commitment to delivering the best customer service won our award for this year's most innovative global trade services bank. We, at International Investor particularly appreciated their work in connecting clients across the globe as smoothly and efficiently as possible.

CEO views





CONTACT US

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